# **BELL**SOUTH

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**Regulatory Relations** 

Jerry D. Hendrix

Vice President

**BellSouth Telecommunications, Inc.** 150 South Monroe Street Suite 400 Tallahassee, Florida 32301

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August 17, 2005

Beth Salak, Director Competitive Markets and Enforcement Attn: Tariff Section 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0850

Dear Ms. Salak:

Pursuant to Florida Statute 364.051, enclosed is a filing package for BellSouth Welcoming Rewards Promotion.

Section A2

General Subscriber Service Tariff

Original Page 35.6.31Original Page 35.6.31.1

The issue and effective dates for this tariff package are August 17, 2005 and September 1, 2005, respectively.

Acknowledgment, date of receipt and authority number of this filing are requested.

Your consideration and approval will be appreciated.

Yours very truly,

Regulatory Vice President Attachments

## **Promotion Description**

## **BELLSOUTH WELCOMING REWARDS PROMOTION**

## **Proposed Promotion**

The BellSouth Welcoming Rewards Promotion available to new BellSouth business subscribers. The Subscriber will receive a one-time credit of seventy-five dollars (\$75.00) per the first line and fifty dollars (\$50.00) per each additional line per the same location brought to BellSouth in the initial order. The promotion will begin on September 1, 2005 and will end on April 30, 2006.

## **Promotion Specifics**

- 1. Available to new (acquisition/reacquisition) BellSouth business customers subscribing to local exchange service.
- 2. Subscriber may participate concurrently with the BellSouth Simple Savings Promotion or the BellSouth Complete Choice for Business Term Plan or the BellSouth Complete Choice for Business Elite Promotion (where available).
- 3. Subscriber must sign the 12-month Local Service Term Election Agreement associated with this promotion or sign a local service term election agreement under the BellSouth Simple Savings Promotion or the BellSouth Complete Choice for Business Term Plan or the BellSouth Complete Choice for Business Elite Promotion (where available) at the same time as enrolling in the Welcoming Rewards Promotion.
- 4. Subscriber must purchase a minimum of one (1) line per each location to be eligible.
- 5. Subscribers receive a one time, non-recurring reward of seventy-five dollars (\$75.00) for the first line and fifty dollars (\$50.00) in the form of a bill credit (with the initial order) when adding add BellSouth local exchange service. The Subscriber must sign and return the BellSouth Welcoming Rewards Term Election Agreement with the order (or a local term election agreement as provided above). Lines include 1FB, line equivalents and trunks, including Centrex.
- 6. The reward will appear as a one-time credit in the OC&C section of the Subscriber's bill in a subsequent billing period usually within one or two billing cycles. New lines added to the account or location after the first initial order are not eligible for the reward.
- 7. Participation in the Program begins on the date the Subscriber commits to a term election and BellSouth accepts (unless voided by BellSouth). Depending on the Subscriber's billing cycle, the term may begin in the current month or the month following, or the billing cycle that BellSouth completes the Subscriber's term election agreement order and service is installed.
- 8. Subscribers with multi-locations are not eligible to bill accounts together until the one-time reward has appeared on the bill.

#### Tariff Filing Package Number: FL 2005-179

- 9. In the event the Subscriber terminates the election agreement, the Subscriber must pay to BellSouth the bill reward received. This charge will appear on the Subscriber's final bill as a charge in the OC&C section.
- 10. Applicable taxes and fees will be based on the full tariff price of all products and services, and no taxes or fees will be added to the amount of any reward under this program.

## Promotion Restrictions

- 1. BellSouth reserves the right to terminate this program at any time; provided, however, that Subscribers participating in the program will continue to receive this promotion for the remaining term of their term election agreement.
- 2. Subscribers with aggregate annual billing, per state of BellSouth regulated services exceeding forty-two thousand dollars (\$42,000.00) at the time of enrollment, are not eligible to participate in this promotion.
- 3. Subscribers participating in a Product Level or Volume and Term CSA are NOT eligible to participate in this promotion.
- 4. This promotion may not be used concurrently with any previous or existing local exchange service term election agreement programs, unless otherwise stated.
- 5. The BellSouth Welcoming Rewards Promotion term election agreement shall not be altered, modified or amended in any respect; any Subscriber changes have no effect.
- 6. Subscriber understands that their signature on the Welcoming Rewards term election agreement or signature on the local service term election agreement under the BellSouth Simple Savings Promotion, the BellSouth Complete Choice for Business Term Plan, or the BellSouth Complete Choice for Business Elite Promotion (where available) constitutes the Subscriber's company enrollment in the BellSouth Welcoming Rewards Promotion under this term election agreement and the applicable tariffs; the Subscriber must have authority to commit their company to the term election agreement.

BELLSOUTH TELECOMMUNICATIONS, INC. FLORIDA ISSUED: August 17, 2005 BY: Marshall M. Criser III, President -FL Miami, Florida

## A2. GENERAL REGULATIONS

## A2.10 Special Promotions (Cont'd)

#### A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

01		in the commission. (cont d)	Period	
Area of Promotion BellSouth's Service Territory – From Central Office where services are available	Rewards Promotion	<b>Description</b> The BellSouth Welcoming Rewards Promotion is available to new BellSouth business subscribers. The Subscriber will receive a one-time credit of seventy-five dollars (\$75.00) per the first line and fifty dollars (\$50.00) per each additional line per the same location brought to BellSouth in the initial order.	Authority 9/1/2005 to 4/30/2006	
		Rules and Regulations		
		Available to new (acquisition/reacquisition) BellSouth business customers subscribing to local exchange service.		
		Subscriber may participate concurrently with the BellSouth Simple Savings Promotion or the BellSouth Complete Choice for Business Term Plan or the BellSouth Complete Choice for Business Elite Promotion (where available).		
		Subscriber must sign the 12-month Local Service Term Election Agreement associated with this promotion or sign a local service term election agreement under the BellSouth Simple Savings Promotion or the BellSouth Complete Choice for Business Term Plan or the BellSouth Complete Choice for Business Elite Promotion (where available) at the same time as enrolling in the Welcoming Rewards Promotion.		
		Subscriber must purchase a minimum of one (1) line per each location to be eligible.		
		Subscribers receive a one time, non-recurring reward of seventy-five dollars (\$75.00) for the first line and fifty dollars (\$50.00) in the form of a bill credit (with the initial order) when adding additional BellSouth local exchange service. The Subscriber must sign and return the BellSouth Welcoming Rewards Term Election Agreement with the order (or a local term election agreement as provided above). Lines include 1FB, line equivalents and trunks, including Centrex.		
		The reward will appear as a one-time credit in the OC&C section of the Subscriber's bill in a subsequent billing period usually within one or two billing cycles. New lines added to the account or location after the first initial order are not eligible for the reward.		
	election and BellSouth accepts (unless voided by BellSouth). Depending on the Subscriber's billing cycle, the term may begin in the current month or the month	Participation in the Program begins on the date the Subscriber commits to a term election and BellSouth accepts (unless voided by BellSouth). Depending on the Subscriber's billing cycle, the term may begin in the current month or the month following, or the billing cycle that BellSouth completes the Subscriber's term election agreement order and service is installed.		
		Subscribers with multi-locations are not eligible to bill accounts together until the one- time reward has appeared on the bill.		
		In the event the Subscriber terminates the election agreement, the Subscriber must pay to BellSouth the bill reward received. This charge will appear on the Subscriber's final bill as a charge in the OC&C section.		
		Applicable taxes and fees will be based on the full tariff price of all products and services, and no taxes or fees will be added to the amount of any reward under this program.		
		BellSouth reserves the right to terminate this program at any time; provided, however, that Subscribers participating in the program will continue to receive this promotion for the remaining term of their term election agreement.		

#### **A2. GENERAL REGULATIONS**

## A2.10 Special Promotions (Cont'd)

#### A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

	<b>Description</b> Rules and Regulations (Cont'd)	Period Authority 9/1/2005	(N)
Territory – From Central Office where services are available	 Subscribers with aggregate annual billing, per state of BellSouth regulated services exceeding forty-two thousand dollars (\$42,000.00) at the time of enrollment, are not eligible to participate in this promotion.	to 4/30/2006	(N)
	Subscribers participating in a Product Level or Volume and Term CSA are NOT eligible to participate in this promotion.		(N)
	This promotion may not be used concurrently with any previous or existing local exchange service term election agreement programs, unless otherwise stated.		(N)
	The BellSouth Welcoming Rewards Promotion term election agreement shall not be altered, modified or amended in any respect; any Subscriber changes have no effect.		(N)
	Subscriber understands that their signature on the Welcoming Rewards term election agreement or signature on the local service term election agreement under the BellSouth Simple Savings Promotion, the BellSouth Complete Choice for Business Term Plan, or the BellSouth Complete Choice for Business Elite Promotion (where available) constitutes the Subscriber's company enrollment in the BellSouth Welcoming Rewards Promotion under this term election agreement and the applicable tariffs; the Subscriber must have authority to commit their company to the term election agreement.		(N)

EFFECTIVE: September 1, 2005

EFFECTIVE: September 1, 2005

BELLSOUTH FLORIDA BY: Marshall M. Criser III, President -FL Miami, Florida

## **A2. GENERAL REGULATIONS**

## A2.10 Special Promotions (Cont'd)

#### A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

	The following prom		in the commission. (cont d)		
	Area of Promotion BellSouth's Service Territory – From Central Office where services are available	BellSouth Welcoming Rewards Promotion	<b>Description</b> The BellSouth Welcoming Rewards Promotion is available to new BellSouth business subscribers. The Subscriber will receive a one-time credit of seventy-five dollars (\$75.00) per the first line and fifty dollars (\$50.00) per each additional line per the same location brought to BellSouth in the initial order.	Period Authority 9/1/2005 <u>to</u> 4/30/2006	<u>(N)</u>
			Rules and Regulations		<u>(N)</u>
			Available to new (acquisition/reacquisition) BellSouth business customers subscribing to local exchange service.		<u>(N)</u>
			Subscriber may participate concurrently with the BellSouth Simple Savings Promotion or the BellSouth Complete Choice for Business Term Plan or the BellSouth Complete Choice for Business Elite Promotion (where available).		<u>(N)</u>
			Subscriber must sign the 12-month Local Service Term Election Agreement associated with this promotion or sign a local service term election agreement under the BellSouth Simple Savings Promotion or the BellSouth Complete Choice for Business Term Plan or the BellSouth Complete Choice for Business Elite Promotion (where available) at the same time as enrolling in the Welcoming Rewards Promotion.		<u>(N)</u>
			Subscriber must purchase a minimum of one (1) line per each location to be eligible.		<u>(N)</u>
			Subscribers receive a one time, non-recurring reward of seventy-five dollars (\$75.00) for the first line and fifty dollars (\$50.00) in the form of a bill credit (with the initial order) when adding additional BellSouth local exchange service. The Subscriber must sign and return the BellSouth Welcoming Rewards Term Election Agreement with the order (or a local term election agreement as provided above). Lines include 1FB, line equivalents and trunks, including Centrex.		<u>(N)</u>
			The reward will appear as a one-time credit in the OC&C section of the Subscriber's bill in a subsequent billing period usually within one or two billing cycles. New lines added to the account or location after the first initial order are not eligible for the reward.		<u>(N)</u>
			Participation in the Program begins on the date the Subscriber commits to a term election and BellSouth accepts (unless voided by BellSouth). Depending on the Subscriber's billing cycle, the term may begin in the current month or the month following, or the billing cycle that BellSouth completes the Subscriber's term election agreement order and service is installed.		<u>(N)</u>
			Subscribers with multi-locations are not eligible to bill accounts together until the one- time reward has appeared on the bill.		<u>(N)</u>
			In the event the Subscriber terminates the election agreement, the Subscriber must pay to BellSouth the bill reward received. This charge will appear on the Subscriber's final bill as a charge in the OC&C section.		<u>(N)</u>
			Applicable taxes and fees will be based on the full tariff price of all products and services, and no taxes or fees will be added to the amount of any reward under this program.		<u>(N)</u>
			BellSouth reserves the right to terminate this program at any time; provided, however, that Subscribers participating in the program will continue to receive this promotion for the remaining term of their term election agreement.		<u>(N)</u>

## A2. GENERAL REGULATIONS

## A2.10 Special Promotions (Cont'd)

#### A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

		Period	
Service	Description	Authority	
BellSouth Welcoming	Rules and Regulations (Cont'd)	9/1/2005	<u>(N)</u>
Rewards Promotion (Cont'd)	Subscribers with aggregate annual billing, per state of BellSouth regulated services exceeding forty-two thousand dollars (\$42,000.00) at the time of enrollment, are not eligible to participate in this promotion.	<u>to</u> <u>4/30/2006</u>	<u>(N)</u>
	Subscribers participating in a Product Level or Volume and Term CSA are NOT eligible to participate in this promotion.		<u>(N)</u>
	This promotion may not be used concurrently with any previous or existing local exchange service term election agreement programs, unless otherwise stated.		<u>(N)</u>
	The BellSouth Welcoming Rewards Promotion term election agreement shall not be altered, modified or amended in any respect; any Subscriber changes have no effect.		<u>(N)</u>
	Subscriber understands that their signature on the Welcoming Rewards term election agreement or signature on the local service term election agreement under the BellSouth Simple Savings Promotion, the BellSouth Complete Choice for Business Term Plan, or the BellSouth Complete Choice for Business Elite Promotion (where available) constitutes the Subscriber's company enrollment in the BellSouth Welcoming Rewards Promotion under this term election agreement and the applicable tariffs; the Subscriber must have authority to commit their company to the term election agreement.		<u>(N)</u>
	BellSouth Welcoming Rewards Promotion	BellSouth Welcoming Rewards PromotionRules and Regulations (Cont'd)(Cont'd) Subscribers with aggregate annual billing, per state of BellSouth regulated services exceeding forty-two thousand dollars (\$42,000.00) at the time of enrollment, are not eligible to participate in this promotion Subscribers participating in a Product Level or Volume and Term CSA are NOT eligible to participate in this promotion This promotion may not be used concurrently with any previous or existing local exchange service term election agreement programs, unless otherwise stated The BellSouth Welcoming Rewards Promotion term election agreement shall not be altered, modified or amended in any respect; any Subscriber changes have no effect Subscriber understands that their signature on the Welcoming Rewards term election agreement or signature on the local service term election agreement under the BellSouth Simple Savings Promotion, the BellSouth Complete Choice for Business Term Plan, or the BellSouth Complete Choice for Busines	ServiceDescriptionAuthorityBellSouth Welcoming Rewards PromotionRules and Regulations (Cont'd)9/1/2005(Cont'd)

EFFECTIVE: September 1, 2005